



City of Woburn

PURCHASING DEPARTMENT
City Hall
10 Common Street
Woburn, MA 01801

Scott D. Galvin, Mayor
Orazio P. DeLuca, MCPPO

Tel.: 781-897-5950
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To: Potential Contractors

From: Orazio DeLuca, Chief Procurement officer

Date: 10/31/2018

Re: Addendum #2 to IFB 19-10 Park @ CLAPP

CHANGE IN BID DUE DATE

PLEASE BE ADVISED THAT ALL BIDS WILL DUE ON

FRIDAY, NOVEMBER 2, 2018 @ 11:00 AM

SEE ATTACHED SPECIFICATIONS

Be sure to acknowledge the addendum(s) in your bid response or it will be deemed non responsive

Regards,

Orazio DeLuca

Orazio DeLuca, MCPPO



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Re: Addendum #2 to IFB 19-10 Park @ CLAPP
Clarifications of Specifications

The City is issuing Addendum #2 to IFB 19-10 to: Clarify Specifications about the bid.

Addendum 1's item 9 referenced an inquiry into the suitability of a Zuma Lighting product for the project. Information was received from the proposed supplier about the product as the Addendum was being finalized and reviewed; however, not all questions were able to be answered from the information received. Because of that, yesterday's response was insufficiently clear about the level of approval / acceptance of the product being stated. This addendum is being issued to clarify the situation.

There are several notable or apparent differences between the submitted information on the Zuma products and the basis-of-design fixture and pole from Sternberg, all of which would need to be met by any full submittal whether from Zuma or another manufacturer:

Zuma's product information indicated a 5-year limited warranty on the lighting module but had no indication of the warranty on the pole or the fixture; the basis-of-design supplier's warranty that would need to be matched by any proposed product is a 7-year warranty on the LED lamping and drivers, a 5-year warranty on the fixture, finishes, and accessories, and a 1-year warranty on the pole.

Zuma's product information indicates a powdercoat finish, but no information on the thickness or process used is included; the finish of any proposed product will need to be documented to equal or exceed the AAMA-2604-05 standard, and the thickness and durability of the basis-of-design supplier.

The Basis-of-Design product features a downward-facing LED Array, aiding in "Dark Skies" compliance. It is unclear from the diagrams and cut sheets provided to date whether the LED module in the Zuma product is upward-facing at the bottom of the fixture, or downward-facing at the top of the fixture; any proposed product should be downward-directed light.

Any proposed fixture should have a L70 lifetime rating of 100,000 hours, and IESNA LM-79 and LM-80 testing demonstrating equal performance to the basis of design product; **no information on these items is provided in the Zuma product info received.**

Zuma Lighting's GFI outlet option lists as “plug provision only; GFI by others” which provides insufficient information about placement, GFI cover style, lockability, finish matching, etc to be able to judge whether the final configuration will constitute an equal product.

Please note: Zuma Lighting MAY BE ABLE to meet or exceed all of these requirements; however the information is not currently available to judge these issues. There may also be other items which are not currently apparent that will need to be addressed. The City and Landscape Architect are willing to consider a more complete submittal package upon contract award, as we would any other submittal of a proposed alternate product. At this time, there is no guarantee of acceptance of a submittal from Zuma Lighting being offered, as it is unclear whether they will be able to address the above issues. Bidders should use their own best judgment in preparing their bids; a product meeting the specifications and equaling the Basis-of-Design product is to be assumed in the bid price provided.

Be sure to acknowledge the addendum(s) in your bid response or it will be deemed non responsive

Regards,

Orazio DeLuca

Orazio DeLuca, MCPPO